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Minimum Standards for Investment Performance: A New Perspective on Non-Life Insurer Solvency

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Outline

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- 3 Numerical Example Based on Empirical Data
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1. Introduction

- New RBC standards in the EU (Solvency II):
 - Minimum Capital Requirements (MCR)
 - Target Capital Requirements (TCR), derived via a standard model or an internal model
- Proposal for a standard model
- New perspective: Instead of deriving a certain amount of capital, minimum standards for the investment performance are obtained ("solvency line")
- Literature

2. Model Framework

- $U_1 = A_1 - L_1 = A_0 \cdot R - L_1 = (U_0 + L_0) \cdot R - (S_1 + B_1)$

- U = Risk-bearing capital
- A = Assets
- L = Liabilities
- R = $1 + r$ = Rate of return
- S = Market value of net claims
- B = Operating expenses

- For the distribution of the risk-bearing capital in $t = 1$, U_1 , a Normal-Power-Approximation is used

Skewness of the distribution can be taken into account

Analytical expressions for different risk measures can be derived

- Ruin Probability (RP):

$$RP = P(U_1 \leq 0) = P(A_1 \leq L_1) = \varepsilon$$

$$0 = E(U_1) + z_\varepsilon \cdot \sigma(U_1) + \frac{z_\varepsilon^2 - 1}{6} \cdot \gamma(U_1) \cdot \sigma(U_1)$$

- Expected Policyholder Deficit (EPD):

$$EPD = E(\max(0 - U_1, 0))$$

$$EPD = -E(U_1) \cdot \Phi(-v(0)) + \left(\sigma(U_1) + \frac{\gamma(U_1) \cdot \sigma(U_1)}{6} \cdot v(0) \right) \cdot \varphi(v(0))$$

- Tail Value at Risk (TVaR):

$$TVaR_\alpha(U_1) = E(-U_1 \mid U_1 \leq q_\alpha)$$

$$VaR_\alpha(U_1) = q_\alpha$$

$$TVaR_\alpha(U_1) = \frac{-E(U_1) \cdot \Phi(v(q_\alpha))}{\alpha} + \frac{\left(\sigma(U_1) + \frac{\gamma(U_1) \cdot \sigma(U_1)}{6} \cdot v(q_\alpha) \right) \cdot \varphi(v(q_\alpha))}{\alpha} + q_\alpha(1 - \alpha)$$

3. Numerical Example Based on Empirical Data

- Given a fixed safety level, a risk-bearing capital U_0 , and the insurer's liabilities, minimum requirements for the investment portfolio in an $E(r)$ – $\sigma(r)$ relationship can be derived
- Data: Medium-size German non-life insurer

$$A_0 = U_0 + L_0 = \text{€ } 1.582 \text{ billion}$$

$$E(S_1) = \text{€ } 1.171 \text{ billion}$$

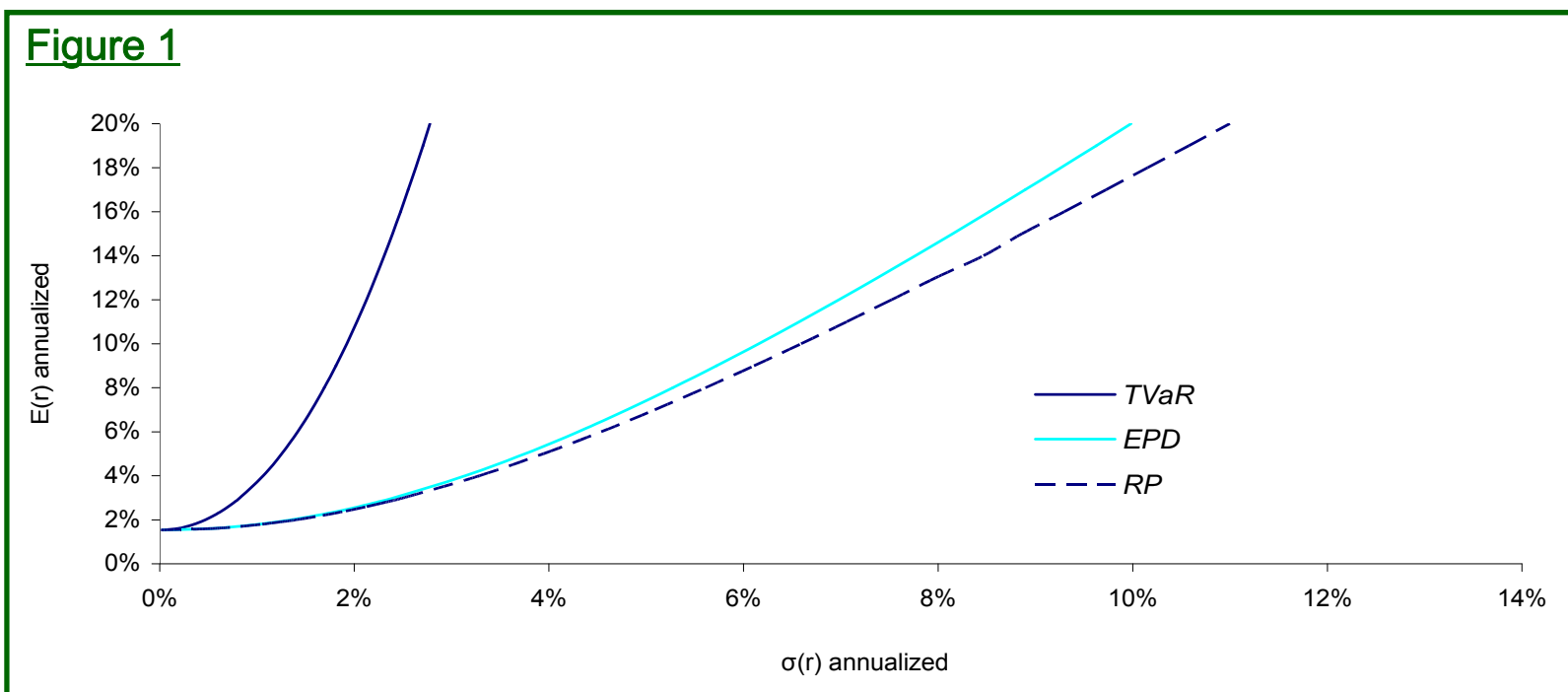
$$\sigma(S_1) = \text{€ } 66 \text{ billion}$$

$$\gamma(S_1) = 0.3$$

$$B_1 = \text{€ } 245 \text{ billion}$$

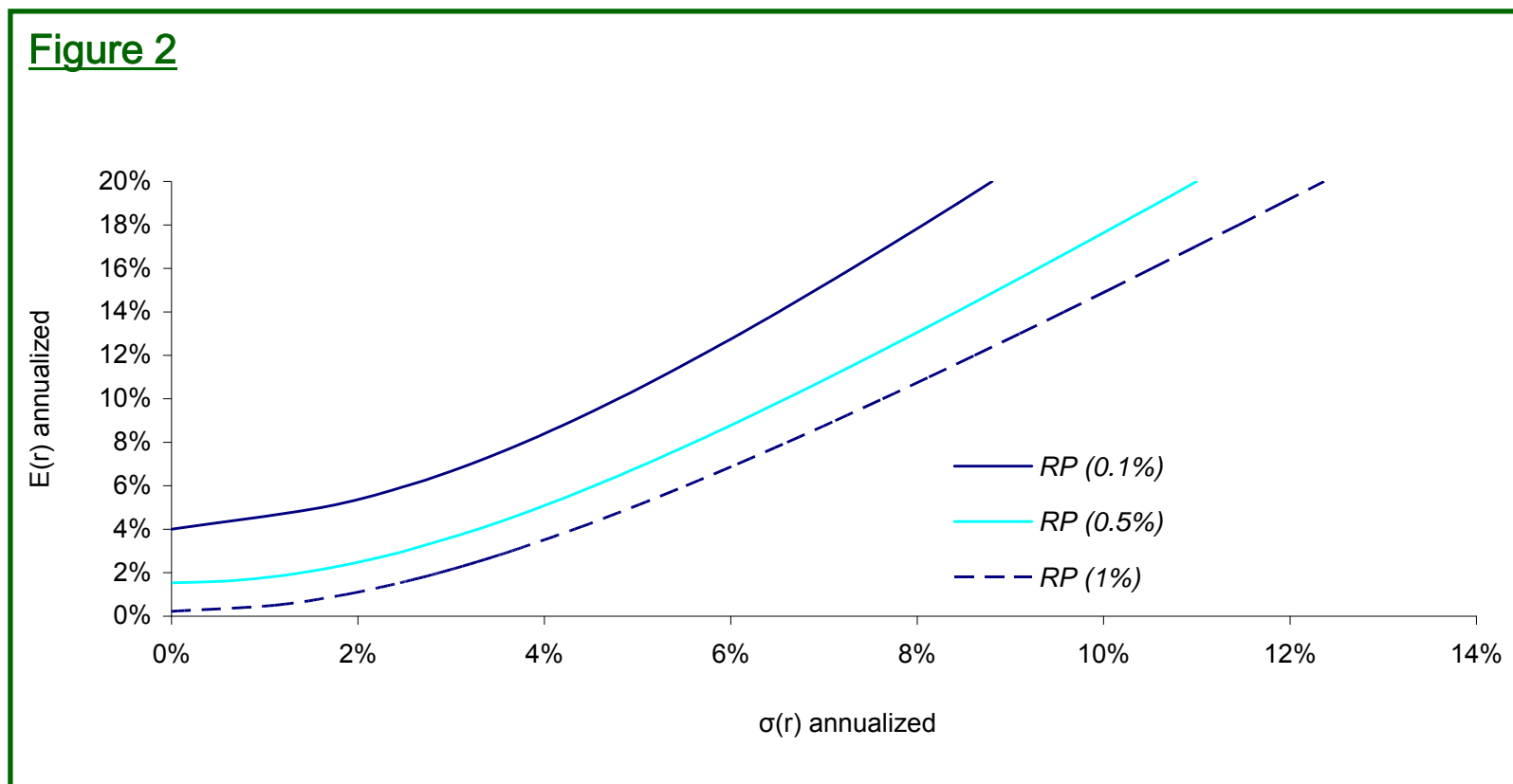
Solvency

- RP: $\varepsilon = 0.5\%$ (Solvency II safety level)
- TVaR: $\alpha = 1\%$ (Swiss Solvency Test safety level)
- $\text{TVAR}_{1\%}(U_1) = \text{€ } 25.72 \text{ billion}$; EPD = € 122 million



Solvency

- RP: $\varepsilon = 0.1\%$, 1% , 0.5% (Solvency II)



- Solvency Line and Capital Market Line

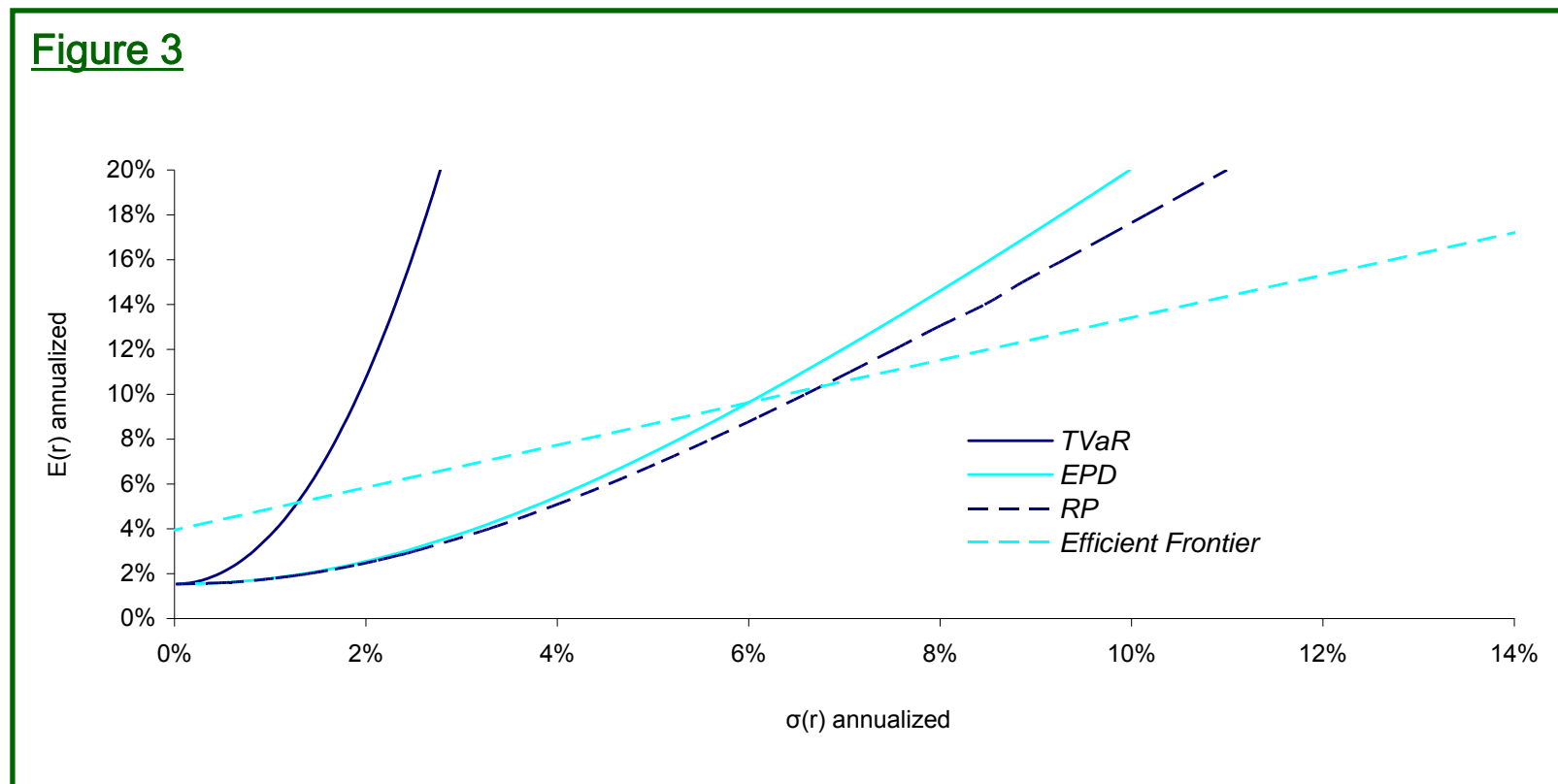
Benchmark indices

| Asset class | Index | Illustration | E(r) annualized | $\sigma(r)$ annualized |
|-------------|----------------------------|--|--------------------|---------------------------|
| Money | JPM Euro Cash 3 Month | Money market in the EMU = r_f | 3.95% | 0.00% |
| Stocks | MSCI World ex EMU | Worldwide stocks without the EMU | 8.92% | 13.41% |
| | MSCI EMU ex Germany | Stocks from the EMU without Germany | 12.16% | 17.86% |
| | MSCI Germany | Stocks from Germany | 10.46% | 22.12% |
| Bonds | MSCI SDI World ex EMU | Worldwide government bonds without the EMU | 4.84% | 5.78% |
| | MSCI SDI EMU ex Germany | Gov. bonds from the EMU without Germany | 6.54% | 3.82% |
| | MSCI SDI Germany | Government bonds from Germany | 5.59% | 3.46% |
| | MSCI Euro Credit Corporate | Corporate bonds from the EMU | 5.84% | 3.41% |
| Real estate | GPR General PSI Global | Real estate worldwide | 8.45% | 11.37% |
| | GPR General PSI Europe | Real estate in Europe | 8.19% | 7.16% |
| | DIMAX | Real estate in Germany | 7.65% | 13.15% |

JPM: J.P. Morgan; MSCI: Morgan Stanley Capital International; EMU: European Monetary Union; SDI: Sovereign Debt Index; GPR: Global Property Research; PSI: Property Share Index; DIMAX: Deutscher Immobilien Aktienindex

Solvency

- Solvency Lines from Figure 1 and Capital Market Line



- Asset Allocation and RP

Examples of asset allocation

| Asset class | Index | Asset allocation Example 1 | Asset allocation Example 2 | Asset allocation Example 3 | Asset allocation Example 4 |
|--|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Money | JPM Euro Cash 3 Month | 100% | 0% | 0% | 0% |
| Stocks | MSCI World ex EMU | 0% | 5% | 10% | 20% |
| | MSCI EMU ex Germany | 0% | 5% | 10% | 20% |
| | MSCI Germany | 0% | 5% | 10% | 20% |
| Bonds | MSCI SDI World ex EMU | 0% | 15% | 10% | 0% |
| | MSCI SDI EMU ex Germany | 0% | 15% | 10% | 0% |
| | MSCI SDI Germany | 0% | 15% | 10% | 0% |
| | MSCI Euro Credit Corporate | 0% | 10% | 10% | 0% |
| Real estate | GPR General PSI Global | 0% | 10% | 10% | 0% |
| | GPR General PSI Europe | 0% | 10% | 10% | 20% |
| | DIMAX | 0% | 10% | 10% | 20% |
| $E(r)$ annualized | | 3.95% | 7.14% | 7.86% | 9.48% |
| $\sigma(r)$ annualized | | 0% | 4.58% | 6.64% | 11.96% |
| Corresponding <i>RP</i> of the insurer | | 0.12% | 0.31% | 1.07% | 5.80% |

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4. Summary

- Proposal for a standard model under Solvency II
- Applicability is tested using data from a German non-life insurer
- Consequences of the framework:
 - One regulatory framework instead of two separate regulatory tool for assets and equity capital
 - Insurer's do have different degrees of freedom in how to choose their asset allocation